

POE

Production Operations Excellence

We provide services to clients, ranging in scope from building an entire operating organisation to smaller, bespoke packages of support. Our experience sets us apart – all our people who work with clients have extensive experience working in the field managing operating assets.

We work with clients to understand the issue; we don't prescribe a solution before we fully understand this. We provide pragmatic solutions that are tailored to each individual client's requirements.

We then work with the client to resolve the issue and deliver and implement change – we believe it's important that the client has ownership of the solution so that it can effectively be taken forward when we leave.

What makes us different?

Our experience sets us apart – we have extensive experience of working in the field, we understand the environment, the mindset and good operating practices.

Our experience of working in the field means we understand client challenges, and the importance of effectively managing cost efficiency, recovery, production efficiency and decommissioning liabilities.

We provide an independent view to clients and focus on people – changing their mindset and improving the way things are done.

We will work the operating model. We focus on:

- **People**
- **Processes**
- **Structure**
- **Delivery**

How it works

Acquisition	Transition	Sustain	Grow	Operate	Optimise	Late Life	Decom
^ ^	^ ^	Build strong core ^	Attract investment ^	Maximise potential ^	Defer CoP ^	^ ^	^ ^
Due diligence	Transition management	Process safety framework	Management of change	Non-op representative	Production efficiency	Divestment support	Divestment support
Asset evaluation	Commissioning support	Define organisation	Brownfield ACE	Route cause analysis	Loss reporting	Facilities rationalisation	Decom cost review
	Operational readiness	Operational risk assessment	Brownfield LPM	Incident investigations	Operations and maintenance review	CoP strategy	Decom position review
		Processes, standards and procedures	Business strategy	Facilitation		Wells review	
		Readiness reviews	Readiness reviews	Troubleshooting	MER program		
		OPEX assessment			Organisation task mapping		
		Asset integrity					

Benefit to client

✓ Deliver safe barrels of oil

✓ Improve underlying performance

✓ Reduce costs

✓ Maximise asset potential

✓ Increase revenue

✓ Build robust business that will attract investment

